



January 10, 1997

Mr. Jon Seidel EDP Consulting 3373 Guido St. Oakland, CA 94602

Dear Mr. Seidel:

I would like to thank you for the excellent work that you did for Silicon Graphics on our Innovate Online site. Your professionalism, talent and commitment were critical both in getting the project back on track and in helping to develop the site into the innovative medium which it has become.

If at any time you should need a reference, I would be happy to provide you with a glowing endorsement. It was a nice change to work with someone who understood the importance of adhering to schedules and delivering the product as required. I am glad to know that there are companies such as yours on whom corporations with deadlines can rely.

Best regards,

Michele Turner

Manager, Silicon Graphics Developer Program