



December 14, 200

To Whom It May Concern:

IP Unity first engaged Jon Seidel and EDP Consulting, Inc. in July 2003 to perform a gap analysis on IP Unity's process maturity relative to desired state. The engagement was extended through 2004 to plan and assist in preparation for ISO 9001:2000 certification. Jon was highly recommended to me by Mark McIlvane, CEO of Personetta, with whom he worked at Clarent. Jon and his associates consistently delivered more than was expected and their work was both comprehensible to and applicable by the organization.

In working with IP Unity, Jon provided the structure for team member contribution and recognition while working hands-on beside the team to create substantial amounts of the necessary design and documentation. Jon uses proven methodology and modern tools to capture process content and make it accessible to the organization. He offers advice on standard and recommended practices but takes account of the needs and culture of the organization to shape the result. Jon also assisted one of IP Unity's subcontractors in developing a framework for better serving the needs of IP Unity.

Customers and partners have favorably reviewed the results of Jon's work with IP Unity. Jon has been instrumental in advancing IP Unity toward its goals for process maturity and ISO 9001:2000 certification. I can confidently recommend EDP Consulting for work of this type.

Sincerely,

A handwritten signature in black ink, reading 'David P. Rodgers'.

David P. Rodgers  
SVP Engineering  
IP Unity